

# PRICING PROPOSAL



## COUNT BASIE FIELD RED BANK

May 20, 2021

FieldTurf USA, Inc. is pleased to present the following proposal. Prices are based on the Educational Services Commission of New Jersey (ESCNJ) program. ESCNJ is a New Jersey State Purchasing Cooperative which secures multi-member agency volume purchasing contracts for the use of schools, municipalities and other government agencies. ESCNJ provides member schools with pre-determined preferential pricing by approved vendors. Since the product has already been bid at the State level, individual schools do not have to duplicate the formal bid process. Contract #ESCNJ 18/19-55

Click the following hyperlink for ESCNJ Due Diligence Documentation: [#ESCNJ 18/19-55](#)

### BASE BID

FIELD NAME	COUNT BASIE FIELD
TURF SYSTEM	Fieldturf Revolution 360 2.25" (FTRV360-57) COOLPLAY
SQUARE FOOTAGE	93,804 SF
FIELD MARKINGS	FOOTBALL, LACROSSE, SOCCER
TOTAL PRICE	\$438,438

### ALTERNATE PRICE

ADD Alternate No.1	LUMP SUM
Performance & Payment Bonds	ADD 1.5% To contract Value

ADD Alternate No.2	LUMP SUM
Install Fieldturf XM7-2.25" Re-use with new 0.6lb/SF Coolplay top layer in lieu of Fieldturf Revolution 360 2.25" Re-use with new 0.6lb/SF Coolplay top layer	Deduct \$9,380

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ADD Alternate No. 3:	LUMP SUM
<p>FieldTurf's price for the supply and installation of FieldTurf Genius at Count Basie Field Red Bank which includes:</p> <ul style="list-style-type: none"><li>- Two (2) Genius Sensors</li><li>- Installation of the Genius Sensors</li><li>- Training</li><li>- Five (5) Year Warranty on the Genius Sensors</li></ul>	Add \$19,500
<p><b>Monitoring may be provided;</b></p> <ul style="list-style-type: none"><li>- Annual field data</li><li>- Management of the Genius System</li><li>- Maintenance costs</li></ul> <p>Pricing to be provided upon request, to be contracted under a separate agreement with the third-party service provider and</p>	

ADD Alternate No.4	LUMP SUM
Supply and install 560 lf of 10' h Sportsfield Specialties (SFS) ballstopper net	ADD \$33,199

## Additional Genius information:

The Genius system and its software dashboard will provide the following features:

- Live, accurate participation tracking of both areas.
- Alerts on maintenance requirements based on live usage data.
- Live report of maintenance performed (areas covered & time spent)
- Heat maps showing usage of the facility, updated automatically in line with maintenance.
- Graphs to map participation and identify trends in usage.
- Alerts to usage out of hours/ intruders

## PRODUCT DETAILS

FieldTurf, the worldwide leader in artificial turf, is pleased to offer the FieldTurf Classic HD 2.25" with infill re-use (FTHD-57) system.

FieldTurf has taken the necessary steps to ensure that your project will run smoothly and that the quality promised will be the quality delivered.

## PRICE INCLUDES:

- Removal and Disposal of existing turf
- Removal and Salvage of existing infill in lieu of disposal

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- a)** Partial re-use of existing infill in new Installation
- b)** Installation of the artificial in-filled grass surface upon a suitable base.
- c)** 0.6lbs/ SF New top layer of Coolplay
- d)** Inlaid Football numbers and Arrows
- e)** Inlaid Football Hash Marks
- f)** Inlaid Soccer Markings
- g)** Inlaid Men's Lacrosse Markings
- h)** Inlaid Woman's Lacrosse Markings
- i)** 1 x Gmax test
- j)** 1 x Center logo, RB 35' X 35' 1-3 Colors
- k)** (14) X Endzone Letters 15ft Tall, 1-2 Colors
- c)** An (8) year 3rd party pre-paid insured warranty on the FieldTurf artificial grass surface

## PRICE DOES NOT INCLUDE:

- a)** The base upon which the FieldTurf artificial turf surface will be placed. FieldTurf shall not be responsible for the stability, the porosity, nor the approval of the base upon which the FieldTurf surface will be installed, the drainage system, nor any construction or modification of existing installations around the fields.
- b)** FieldTurf is not altering or improving the existing drainage system under the existing artificial turf limits. No removal, milling, ponding, flooding or repairs within the existing base and drainage system are included and shall remain the responsibility of the owner.
- c)** The supply, replacement, installation and/or modification of the existing field edging, perimeter nailer board or existing inner concrete curbing within the artificial turf limits.
- d)** The supply and import of additional finish aggregate.
- e)** Any costs associated with necessary charges relating to the delineation of the field.
- f)** Unless otherwise specified, the price does not include any G-max testing.
- g)** The supply of or adjustment to existing manholes, clean-outs or grates and supply of the manhole covers.
- h)** The supply of or adjustments to existing manholes, clean-outs or grates, and supply of the manhole covers.
- i)** Any alteration or deviation from specifications involving extra costs, which alteration or deviation will be provided only upon executed change orders, and will become an extra charge over and above the offered price.
- j)** Site security.
- k)** Repair or resurfacing existing asphalt parking lot if damaged by truck traffic.
- l)** Site restoration, sodding, landscaping or grow-in.

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- m)** Permit fees, Inspection fees.
- n)** A vehicle to tow FieldTurf maintenance equipment.
- o)** Performance and Payment Bond fees.
- p)** All applicable taxes, prevailing wages, union labor and other labor law levies.
- q)** Owner to provide tax exemption certificate
- r)** Anything not explicitly noted in the inclusions.
- s)** If Genius is selected; Any costs associated with the supply and installation of the light poles or other structure required for mounting the lightweight sensors; this proposal assumes and is based upon the existence of an adequate light pole or structure at a suitable height on site ready for Genius installation.
- t)** If Genius is selected; Any costs associated with the supply and installation of power to the pole location required to power the sensor units.
- u)** If Genius is selected; Any costs associated with site preparation and/or suitability of the Genius system; this proposal is expressly conditioned upon FieldTurf's review and, as appropriate, confirmation of site suitability.
- v)**

*The price is valid for a period of 90 days. The price is subject to increase if affected by an increase in raw materials, freight, or other manufacturing costs, a tax increase, new taxes, levies or any new legally binding imposition affecting the transaction.*

Please feel free to reach out to any member of our project team with questions about our offer:

Chelsea Smith  
Project Manager  
1 (514)375-2566  
[Chelsea.smith@fieldturf.com](mailto:Chelsea.smith@fieldturf.com)

Perry DiPiazza  
Regional Sales Manager  
1 (201)776-7767  
[Perry.Dipiazza@external.fieldturf.com](mailto:Perry.Dipiazza@external.fieldturf.com)

Thank you again for your interest in FieldTurf, we look forward to working with you.

Per:

  
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Marie-Christine Raymond, Director of Operations  
FieldTurf USA, Inc. / Tarkett Sports Canada, Inc.

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\*To be eligible for infill reuse, FieldTurf will follow the steps below to assure quality and performance is met. If the infill passes all our internal testing, the option of infill reuse is plausible.

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- Collection:** The first step is to collect some of the infill from the field. Our skilled collection team will remove infill from ~3 square feet using our infill extraction protocol and measure infill depths in several locations;
- Diagnosis:** The collected infill materials will be sent to our Innovation and Performance Center to be analyzed. The testing protocol includes key considerations for the following categories:

Cleanliness

- Unwanted material

Shock Attenuation / Gmax

- % Fines
- Infill Mix
- Ability to re-install
- Moisture Level

Please contact Eric Fisher if you have any questions or require additional information regarding FieldTurf's SmartBuy Cooperative Purchasing Program. 888-209-0065, ext. 246 or via e-mail at [eric.fisher@fieldturf.com](mailto:eric.fisher@fieldturf.com). Be sure to visit our website at [www.fieldturf.com](http://www.fieldturf.com)



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## CONDITIONS

Notwithstanding any other document or agreement entered into by FieldTurf in connection with the supply and installation only of its product pursuant to the present bid proposal, the following shall apply:

- a) This bid proposal and its acceptance is subject to strikes, accidents, delays beyond our control and *force majeure*.
- b) FieldTurf's preferred payment terms are as follows: (i) 50% of the Price upon Customer's execution of contract; (ii) 40% of the Price upon shipment of materials from FieldTurf's manufacturing facility; and (iii) Remaining balance of ten percent (10%) upon substantial completion of the field, which shall be achieved when Customer is able to use the field for its intended purpose, even if punchlist items remain and the Certificate of Completion has not been executed by Customer.
- c) Accounts overdue beyond 30 days of invoice date will be charged at an interest rate of 10% per annum.
- d) FieldTurf requires a minimum of 21 days after receiving a fully executed contract or purchase order and final approvals on shop drawings to manufacture, coordinate delivery and schedule arrival of installation crew. Under typical field size and scenario, FieldTurf further requires a minimum of 28 days per field to install the Product subject to weather and force majeure
- e) FieldTurf requires a suitable staging area. Staging area must be square footage of field x 0.12, have a minimum access of 15 feet wide by 15 feet high, and, no more than 100 ft from the site. A 25 foot wide by 25 foot long hard or paved clean surface area located within 50 feet of the playing surface shall be provided for purposes of proper mixing of infill material. Access to any field will include suitable bridging over curbs from the staging area to permit suitable access to the field by low clearance vehicles. Staging area surface shall be suitable for passage with motor vehicles used to transport materials to the site and/or staging area. FieldTurf shall not be liable for any damages to the staging area or its surface unless such damages are caused by FieldTurf's intentional misconduct or negligence.
- f) This proposal is based on a single mobilization. If the site is not ready and additional mobilizations are necessary, additional charges will apply.
- g) Upon substantial completion of FieldTurf's obligations, the Customer shall sign FieldTurf's Certificate of Completion in the form currently in force; to accomplish this purpose, the Customer will ensure that an authorized representative is present at the walk-through to determine substantial completion and acceptance of the field, which may include a list of punch list items.
- h) FieldTurf shall not be a party to any penalty clauses and/or liquidated damages provisions.
- i) FieldTurf shall be entitled to recover all costs and expenses, including attorney fees, associated with collection procedures in the event that FieldTurf pursues collection of payment of any past due invoice.
- j) All colors are to be chosen from FieldTurf's standard colors.

THE TARKETT SPORTS FAMILY - LEADERS IN SPORTS SURFACING

